# BU AMERICAN

# PRINT MEDIA KIT

### WELCOME



P.O. Box 8040 • Appleton, WI 54912 • Phone: 920-749-3784 • Fax: 920-749-3785 • www.TheNewAmerican.com

Thank you for your interest in advertising opportunities with THE NEW AMERICAN.

THE NEW AMERICAN magazine, a bi-weekly magazine of The John Birch Society, evaluates the events of the nation and provides political and social commentary and a forum for the exchange of ideas. We pride ourselves in delivering honest news and the truth behind what is reported in the mainstream news. Our team of researchers helps to confirm facts and figures before being published. We strive to go above and beyond to track down the real stories currently threatening American freedoms under the Constitution.

We also cover those important topics and story angles that the mainstream media does not. For instance, we have published articles on the dissenting side of the global warming debate, created awareness of the possible creation of the North American Union and reported on the abuses of the Child Protection Services agencies. You will not see much of this in other print news magazines.

In addition to the print magazine, we also maintain a website which generates as many as a million page views each month. Visitors browse cover stories, feature articles and other news items that keep them coming back frequently.

THE NEW AMERICAN magazine has a number of advertising opportunities. We do not rent or sell our physical mailing or emailing lists, so if you are looking to reach our readers and web visitors, advertising is the best avenue. Take a look at our rates, browse the site and review our demographics. When you are ready to advertise, please contact Julie DuFrane for options and file requirements.

We look forward to working with you. Thanks again!

#### TOPICS



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Politics/Elections	Energy/Oil
Environment	Immigration
Terrorism	Education
Right to Privacy	Freedom
Free Trade	Health Care
Family Issues	Morality
Faith	Hope for the Future



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Effective January 2024. Supersedes all previous ad rate schedules.

	1 Insert	12 Insertion	15	24 Inse	ertions
<u>1-Color <not black=""></not></u>		Each 12 X	X	Each	24 X
1 Page	\$2,420	\$2,180 \$26,1	160	\$2,055	\$49,320
2/3 Page	\$1,885	\$1,705 \$20,4	460	\$1,610	\$38,640
1/2 Page	\$1,520	\$1,370 \$16,4	440	\$1,290	\$30,960
1/3 Page	\$1,170	\$1,050 \$12,6	600	\$990	\$23,760
1/6 Page	\$965	\$875 \$10,5	500	\$835	\$20,040
2-Color					
1 Page	\$2,910	\$2,620 \$31,4	440	\$2,470	\$59,280
2/3 Page	\$2,265	\$2,045 \$24,5		\$1,940	\$46,560
1/2 Page	\$1,815	\$1,635 \$19,6		\$1,555	\$37,320
1/3 Page	\$1,395	\$1,260 \$15,1		\$1,180	\$28,320
1/6 Page	\$1,170	\$1,050 \$12,6		\$990	\$23,760
4-Color					
1 Page	\$3,600	\$3,245 \$38,9	940	\$3,060	\$73,440
2/3 Page	\$2,785	\$2,540 \$30,4		\$2,390	\$57,360
1/2 Page	\$2,250	\$2,030 \$24,3		\$1,905	\$45,720
1/3 Page	\$1,740	\$1,565 \$18,7		\$1,475	\$35,400
1/6 Page	\$1,395	\$1,260 \$15,1		\$1,180	\$28,320
Covers (4-C)					
Inside Front	\$4,865	\$4,830 \$57,9	960	\$4,130	\$99,120
Pg. 1 OR 2	\$4,865	\$4,830 \$57,9		\$4,130	\$99,120
Inside Back	\$4,865	\$4,830 \$57,9		\$4,130	\$99,120
Back Cover	\$5,410	\$4,865 \$58,3	380	\$4,585	\$110,040
Two-Page Spread					
One Color	\$4,850	\$4,355 \$52,2	260	\$4,105	\$98,520
Two Color	\$5,825	\$5,230 \$62,7			\$118,680
Four Color	\$7,200	\$6,500 \$78,0			\$147,000



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Advertisement in Inches	Width	Depth
1/6 Page	2-1/4"	4-7/8"
1/3 Page – Horizontal	4-5/8"	4-7/8"
1/3 Page – Vertical	2-1/4"	10"
1/2 Page – Horizontal	7-1/3"	4-7/8"
2/3 Page – Vertical	4-5/8"	10"
Full Page – With Border	7-1/4"	10"
Full Page – Trim Size	8-1/8"	10-3/4"
Full Page – With Bleed	8-3/8"	11"
2-Page Spread – Trim Size	16-1/4"	10-3/4"
2-Page Spread – With Bleed	16-1/2"	11"

Platform - Macintosh files preferred but we can work with you to convert PC files.

Ad size – Full page bleed ads: build to full bleed size & keep a minimum of .5 inches from edge. Bleeds should be an additional 1/8" Trim Size on all sides. Color proof or tear sheet suggested for color ads. NOTE: Bleed ads not available for 1/2, 1/3, or 1/6 page ads.

**File Formats/programs** – InDesign version CS 1.0 or higher preferred. Create a package that includes fonts and images used to create the ad. Tiff and EPS formats are ok as long as they are the exact size and fonts are embedded AND included. Any Quark files received (up to Version 5.0) will be converted to InDesign files.

**Images** – CMYK or B/W formats only for rastor images. NO RGB, JPG, LAB or INDEX color images. No JPG compression in EPS images or alpha channels. Tiff and PSD file formats are accepted if created in Photoshop version CS 1.0 or Higher. Vector images must be created in, or able to open, in Illustrator. High-res images should not exceed 300 dpi at 100% of document print size. No PDF files. Call with questions.

**Color** – CMYK for Four (4) Color ads. RGB colors must be converted to CMYK. Pantone colors must be process — no spot colors. NO RGB, LAB or Index color elements. SWOP Standards apply.

Ad / Electronic Transmission – CD-ROM, or upload to our FTP server. Color proof required for 4-color ads. Disks returned upon request only. For compressed files (.sit or .zip) under 5 MB email to <u>jkelly@thenewamerican.com</u>. Please contact us for FTP server information for larger files. Call with Questions.

**Terms & Conditions** – Ads created by *The New American* will be charged \$75.00/hour, minimum of 2 hours billed. The New American is not responsible for errors due to improper file preparation. *The New American* is not responsible for shifts in color due to differences between file and proof.

Approval – All ads are subject to approval of copy, text, display, illustration and suitability.

Prepayment - Prepayment of first insert is required for first-time advertisers; then net 30 days.

Publisher's Discount - A 20% discount will be allowed for book publishers.

Agency Discount – A 20% discount will be given to agencies when camera-ready copy is provided. All text, headlines, callouts, etc., should be at least  $\frac{1}{2}$ " inside the trimmed page dimension. All elements that bleed must have a minimum of  $\frac{1}{8}$ " extension beyond the trim edge.

Special Position – 25% additional charge for special position requirements.



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### 2024

## **New American**

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#### **Reader Longevity**

28% of readers have been reading the magazine for 20 or more years.

27% have been reading the magazine between 10 and 19 years. 22% have been reading the magazine between 4 and 9 years. 23% have been reading the magazine less than 3 years.

#### **Time Spent on Each Issue**

32% of the readers report spending between 2 and 3 hours either looking at or reading each issue of the magazine.

31% spend between 3 and 5 hours.

8% spend between 5 and 10 hours.

3% spend 10 hours or more.

22% spend between 1 and 2 hours.

4% spend less than 1 hour.

94% report that out of the last four issues, they read or browsed all four issues.

#### Expectations

97% of readers say The New American has fulfilled their expectations.

#### **Referencing the Magazine**

52% of readers report that they refer to the current issue of the magazine between 1 and 3 times in a two week period.
30% report referring to the magazine between 4 and 5 times.
11% report referring to the magazine between 6 and 9 times.
5% report referring to the magazine between 10 and 19 times
2% refer 20 or more times.

#### **Future reference**

55% of readers save their issues of the magazine for future reference.

28% give it away.

- 11% loan it out.
- 6% throw it away.

30% report passing along the magazine to someone else.

21% clipped or copies items from the magazine.

11% took magazine to a social group to share.

9% took the magazine to a business or professional group.

#### Number of readers per issue

34% of readers report having one other person reading the magazine.

34% report themselves as the only reader.

17% report letting two others read it.

7% report having three others read it.

8% report allowing four or more people read it.

#### Advertising

64% of readers indicate the advertising in the magazine to be a useful source of information.

11.28% of readers have either bought an advertised product or service in the magazine, visited an advertiser's website or contacted an advertiser for more information.

#### **Renewing subscriptions**

97% of readers report they are definitely or likely to renew their subscription.

#### Websites

21% visit the Fox News website at least once a day.
15% visit The New American website.
13% visit World Net Daily.
12% visit Yahoo! News.
8% visit Newsmax.
6% visit Prison Planet/Infowars.
6% visit CNN.
4% visit MSNBC.

#### **Reader statistics**

82% of readers are male.

51% are 65 or more years old.
21% are ages 55 to 64.
15% are ages 45 to 54.
8% are ages 35 to 44.
4% are ages 25 to 34.
1% are 24 or under.

66% of readers are married.

6% have teenage sons living at home. 6% have teenage daughters living at home.

## **New American**

#### Education

31% either graduated from a two or four year college. 18% have a post-graduate degree.

17% have a high school degree or equivalent without further study.

#### **Residence:**

81% own a house as their primary residence.7% rent an apartment as their primary residence.4% rent a house.3% own a condo, coop or apartment.

18% of readers report owning more than one home.

69% of readers indicate having 1 to 3 people living with them.7% have 4 or more people living with them.24% live by themselves.

29% describe their area of residence as rural.28% live in a suburb.19% live in a small town.21% live in a city.1% live on a college campus.1% live on a military base.

#### Employment

47% report they are retired.35% are employed full-time.7% are employed part-time.3% work at home.

#### Voting

95% report they vote on a regular basis.

45% are members of the Republican Party.37% are Independents.11% are Constitution Party members.4% are Libertarians.2% are Democratic members.

#### Income

#### Annual household income:

0.5% = \$500,000 and up 3% = \$200,000 to \$499,999 15% = \$100,000 to \$199,999 34% = \$50,000 to \$99,999 37% = \$20,000 to \$49,999 4% = \$15,000 to \$19,999 7% = Less than \$14,999

#### Purchases

In the next 6 months (into 2010), which are you likely to purchase?

43% report they will be buying a firearm.
21% will purchase a computer.
14% will buy a car.
9% will buy a gun safe.
6% will buy a truck.
4% will buy a house.
2% will buy an RV/camper.
1% will buy a business.



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#### **ADVERTISER**

#### **AD AGENCY**

Company	Company
Address	Address
CityZip	CityZip
Contact	Contact
Area Code Phone #	Area Code Phone #
FAX #	FAX #
Email	Email

Insertion Dates	Size of Ad	Amounts	Special Instructions
Total Net	Billing	*	

ART WORK supplied by Advertiser The New American Copy supplied by Advertiser The New American

PROOF to Advertiser 🖵 Yes 🖵 No

Print Advertising 🖵 Web Advertising 🖵

Ordered by \_\_\_\_\_ Approved by \_\_\_\_\_ Date \_\_\_\_\_

\* Special prep charges extra