

Attachments: Memo re key phase one domestic contacts.docx

From: Jim Biden <jbiden@lionhallgp.com>

Sent: Monday, May 15, 2017 12:56 PM

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Subject: Phase one domestic contacts/projects

May 15, 2017

RE: Key domestic contacts for phase one target projects

1. New York State

Governor Andrew Cuomo is moving forward with major infrastructure projects such as the long-stalled Tappan Zee Bridge replacement and the much-needed redevelopment of LaGuardia Airport. His administration has invested nearly \$4 billion through the Regional Council and Upstate Revitalization initiatives to jumpstart the economy and support local priorities for development. Governor Cuomo has also restored fiscal discipline to state government – which has enabled major investments in New York’s future. Governor Cuomo closed a \$10 billion deficit in his first budget, and state spending has grown by less than 2% each year since he took office. The state also enacted its first ever property tax cap to keep communities affordable for homeowners, renters and businesses, and every New Yorker now pays a lower tax rate than they did before the Governor took office. Prior to serving as governor, Cuomo served as the Attorney General of New York State. In 1997, he was appointed by President Clinton to serve as Secretary of Housing and Urban Development (HUD). Under his leadership, HUD was transformed from a wasteful and inefficient bureaucracy to an effective driver of economic development and housing opportunities. His work earned HUD the prestigious “Innovations in American Government Award” from the Ford Foundation and the Kennedy School of Government at Harvard University on three different occasions.

Howard Zemsky, Commissioner of the New York Department of Economic Development and CEO of Empire State Development (ESD). ESD is the chief economic development agency of New York State. Commissioner Zemsky manages a broad range of programs, incentives and services designed to increase private sector investment and job creation in New York. Commissioner Zemsky works closely the 10 regional economic development councils, the governor’s decentralized, collaborative and strategic approach to economic development. Prior to coming to ESD, Commissioner Zemsky co-chaired the Western New York Regional Economic Development Council and worked on initiatives aimed at revitalizing the upstate economy. A longtime Buffalo business leader, Zemsky’s company, Larkin Development Group, has redeveloped approximately 1 million square feet of historic building space in Buffalo since 2002, with a particular focus on reclaiming Buffalo’s earliest industrial neighborhood, the Larkin Historic District. In recent years, Commissioner Zemsky has also chaired the Niagara Frontier Transportation Authority and the SUNY (State University of New York) Buffalo State College Council. He has also served as president of the Richardson Center Corporation, a nonprofit board charged with rehabilitation of the 140-year-old Richardson Olmsted Complex.

New York Senior Senator Chuck Schumer (D) Throughout his career made improving New York's economy a top priority, bringing affordable air service to Upstate New York and working to successfully retain New York jobs at risk of leaving and attract many new firms to New York.

Junior Senator Kirsten Gillibrand (D) who served as special counsel to Andrew Cuomo when he was Secretary of HUD.

2. New York City

Mayor Bill de Blasio

Maria Torres-Springer, President of New York City Economic Development Corporation

NYCEDC drives the physical transformation of New York City, completes major infrastructure upgrades, and encourages the creation of new residential and commercial districts. NYCEDC implements capital projects that facilitate the use of strategic and/or underutilized property for economic development. It conducts real estate planning and feasibility studies, works with other City agencies to develop area-wide development plans; guides development plans and projects through necessary public approvals; negotiates public-private partnerships; and performs financial analyses. NYCEDC is working with the City on a number of projects and initiatives, including: Hunts Point, Bronx; Coney Island, Brooklyn; Sunset Park Waterfront, Brooklyn; 125th Street, Manhattan; High Line, Manhattan; The Hub, Bronx; Downtown Jamaica Initiatives, Queens; Gotham Center, Queens; Hunter's Point South, Queens; Willets Point, Queens; east River Ferry Service; New Stapleton Waterfront, Staten Island; St. George Terminal, Staten Island; Kingsbridge Armory, Bronx; New York Wheel, Staten Island; Empire Outlets, Staten Island; Seward Park, Manhattan; and Brooklyn Army Terminal, Brooklyn. NYCEDC works to reactivate the City's working waterfront and expand maritime and manufacturing employment to stimulate the local economy – e.g., Sunset Park Vision Plan, provides a comprehensive framework to maximize efficient movement of goods, grow industrial employment, promote green practices, and balance neighborhood and industrial goals in an environmentally sustainable manner. NYCEDC helps improve public access to waterfronts through projects like the East River Waterfront Esplanade along a two-mile shorefront of Lower Manhattan.

3. Virginia

Governor Terry McAuliffe, previous head of the DNC and former Clinton Campaign chair. Virginia has: low corporate income tax; only port on East Coast deep enough to receive post-Panamax ships; 6 major interstate highways; 14 railroads; and 14 airports serving Virginia. Governor McAuliffe has made it clear his number one priority is economic development.

Todd Haymore, former Secretary of Agriculture and Forestry now serves as Secretary of Commerce and Trade.¹ Haymore oversees the economic, development of Virginia and each of its 13 Commerce and Trade Agencies, among them: **The Virginia Economic Development Partnership** which aggressively recruits and encourages the expansion of businesses, industries and entrepreneurship significantly increasing capital investment and expansion of the tax base. Also the **Virginia International Trade Alliance (VITAL)** that expands Virginia's nationally recognized international trade program via formal partnerships with Virginia's public universities, industry associations and the Virginia Chamber of Commerce to serve their member companies as they expand international sales. **Goals for VITAL include:** growing Virginia exports by \$1.6 billion in five years; creating 14,000 trade-supported jobs in five years; and increasing the number of companies enrolled in VEDP's international trade programs to serve 390 companies per year.

¹ Interestingly, Todd worked from 2011-2016 to secure funds to create a global infrastructure of trade offices in Canada, China, Costa Rica, India, Mexico, Moscow, Singapore, the United Arab Emirates and the United Kingdom to assist in the marketing and promotion of Virginia's diversified portfolio of agricultural and forestry products.

4. Minnesota

Governor Mark Dayton (D)

Senior Senator Al Franken (D)

Junior Senator Amy Klobuchar (D)

Minnesota is in process for its [mandated](#) five-year update, the Minnesota State Rail Plan is MnDOT's modal plan for the state's freight and passenger rail system. In alignment with [Minnesota GO](#), the [Statewide Multimodal Transportation Plan](#), the [Minnesota State Highway Investment Plan](#) and other documents, it will provide an overall framework for effective use of the state's freight and passenger rail network and its future development. The plan will identify priority rail corridors, programs, and projects that offer effective improvements or expansion for passenger and freight travel in and out of Minnesota.

- **Minnesota's passenger and freight rail improvement strategy** will be detailed, including Minnesota's passenger and freight rail impact on the economy, the state's ability to meet national passenger and freight rail goals, and the economic factors that increase growth and competitive edge.
- **An assessment of Minnesota's current rail system demand** will include an overview of the current system's condition and performance (e.g. bottlenecks, performance and safety) and an evaluation of current freight transportation assets such as freight modal facilities and border crossings.
- **An assessment of Minnesota's future rail system demand** will forecast the state's ability to handle projected freight and passenger growth. A 20-year forecast will identify trends, needs and issues and analyze strengths and weaknesses.
- **Performance-based metrics** will measure performance of the overall infrastructure and evaluate the effectiveness of Minnesota's freight and passenger rail system to serve passenger and shipper needs (e.g. profiles for districts).
- **Best practices in national rail planning** will be used, such as metro area coordination and issues, other states' practices, funding, long-range planning, organizational structure, data and analytical tools, private sector participation, and multi-jurisdictional coordination.

5. Florida

Governor Rick Scott (R) (personal friend of my friend Billy Rubin and close to my friend Ken Jenne, former Sheriff of Broward County, FL).

6. California

Governor Jerry Brown (long time friend from his first term as governor).

Senior Senator Dianne Feinstein (D)

Junior Senator Kamala Harris (D)

Mayor of San Francisco Gavin Newsome (Hunter's friend)

Mayor of Los Angeles Eric Garcetti

Mayor of San Diego Kevin Faulconer

